

LEADING WOMEN IN BUSINESS: KANSAS CITY

ECCO Select Provides the Talent Behind the Technology



“We meet our clients’ needs by investing in key employees who can help them with their evolving technology requirements.”

A leading provider of IT talent and solutions, ECCO Select earns the trust and loyalty of their clients by helping them find and implement solutions to their toughest IT needs.

Jeanette Hernandez Prenger is excited to get up each morning and can’t wait to get started on her work day, as she challenges herself and her team to exceed both their expectations for themselves and the expectations of their clients.

“I have a passion for this work; it’s a little like matchmaking,” the Founder, President, and CEO of ECCO Select says. “We work closely with our clients to gain a deep understanding of their information technology needs and issues and then provide solutions in the form of talent acquisition, IT services, and advisory consulting.”

Headquartered in Kansas City and with clients nationwide, ECCO Select has experienced triple-digit growth over the last five years and employs a team of more than 250 people. The company focuses its efforts on providing people, process, and technology solutions to meet their clients’ most pressing needs. Clients include well-known companies in the transportation, utilities, financial services, and health care spaces, as well as federal, state, and local governments.

IT Experts on Demand

Well-recognized for their proficiency in IT talent sourcing and acquisition, the ECCO Select team possesses the experience, perspective, and professional credibility to identify, attract, and deploy highly skilled IT resources to clients in both the public and private sectors.

“We use behavioral methodologies in recruiting talent,” Prenger says. “Our process seeks to match candidates to employers based not only on skills and experience but—especially in the case of executive-level needs—cultural and personality compatibility as well.”

Of course, not every job needs such thorough vetting—sometimes clients just need quantity staffing. But for permanent positions or consultants, ECCO Select offers a more “white glove” service, according to Prenger.

“We ensure the candidates we deliver possess experience in the specific deliverables required,” she says. “In addition to higher-quality candidates, we recruit in a more targeted manner and at a fraction of the cost of other firms in part due to our extensive network of qualified professionals.”

IT Services

ECCO Select also includes among its offerings software development, cybersecurity, and project management services.

“Regarding cybersecurity, we can provide the experts and tools necessary to identify any weak spots a client may have and simulate security breaches to reduce the risk,” Prenger explains. “In software development, we are methodology-agnostic. We can deliver solutions in a variety of delivery methods, including off-the-shelf, custom, and hybrid offerings.”

She adds that ECCO Select’s project management services fit hand in glove with many of their other services, including consulting services, and that, as with other services, certified experts are available to ensure optimal outcomes.

“We continue to invest in this company and diversify our services to keep ahead of the needs of our clients,” Prenger says. “We want to be an extension of our clients’ recruiting teams, and we want to be the only resource our clients need when it comes to technology, contributing our knowledge and skills to their efforts to become sustainable, long-term success stories.”



THE TALENT BEHIND THE TECHNOLOGY

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